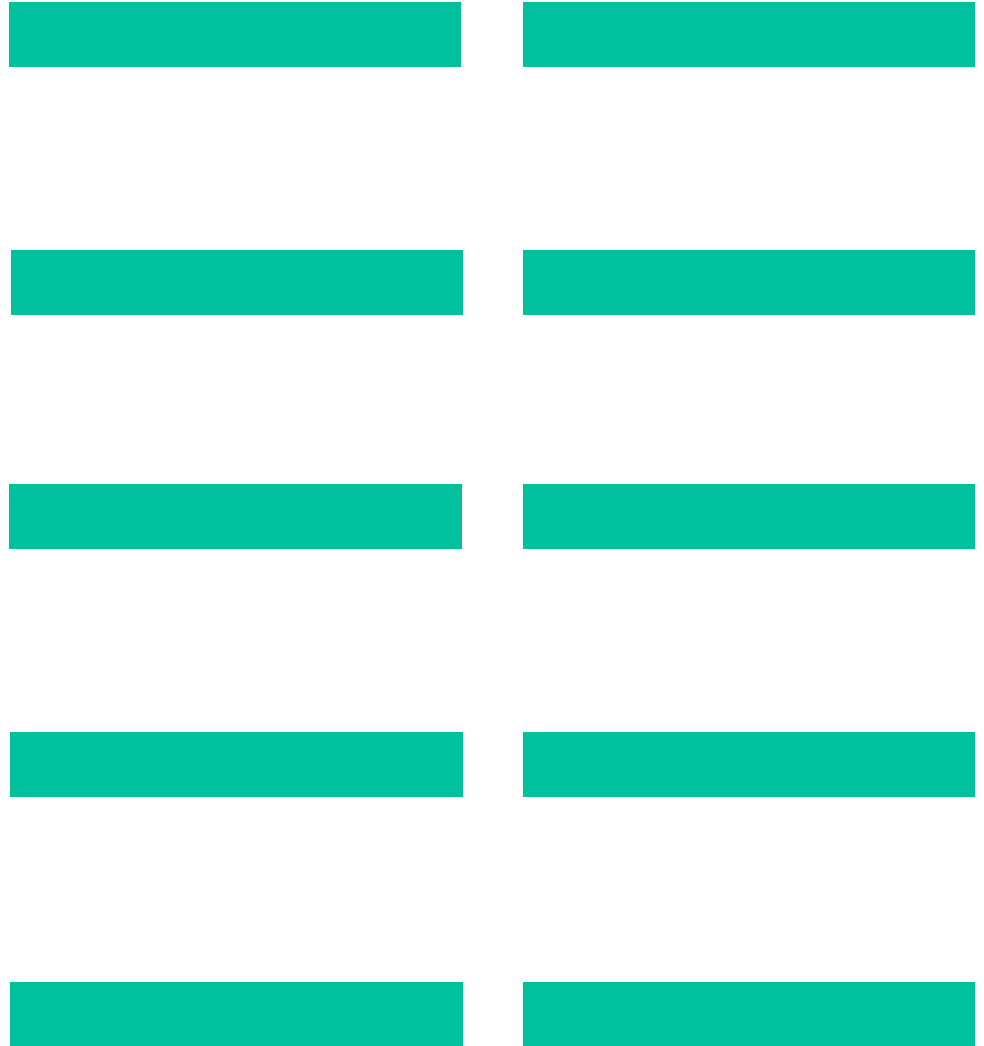


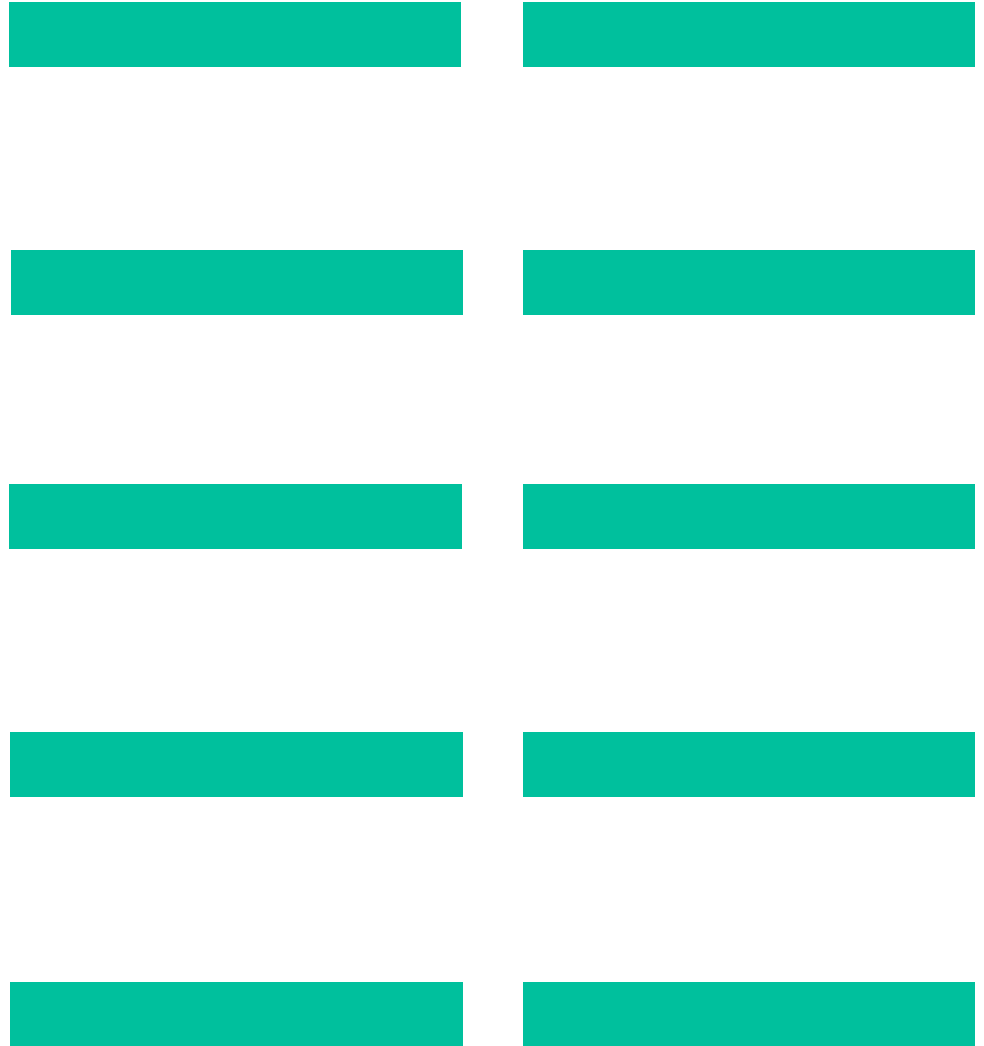
Which METRICS drive GROWTH?



What is important to YOUR PEOPLE?



**What is
(if any)
the
OVERLAP
between the
two?**



OWNERSHIP MODEL RED LIGHT, GREEN LIGHT

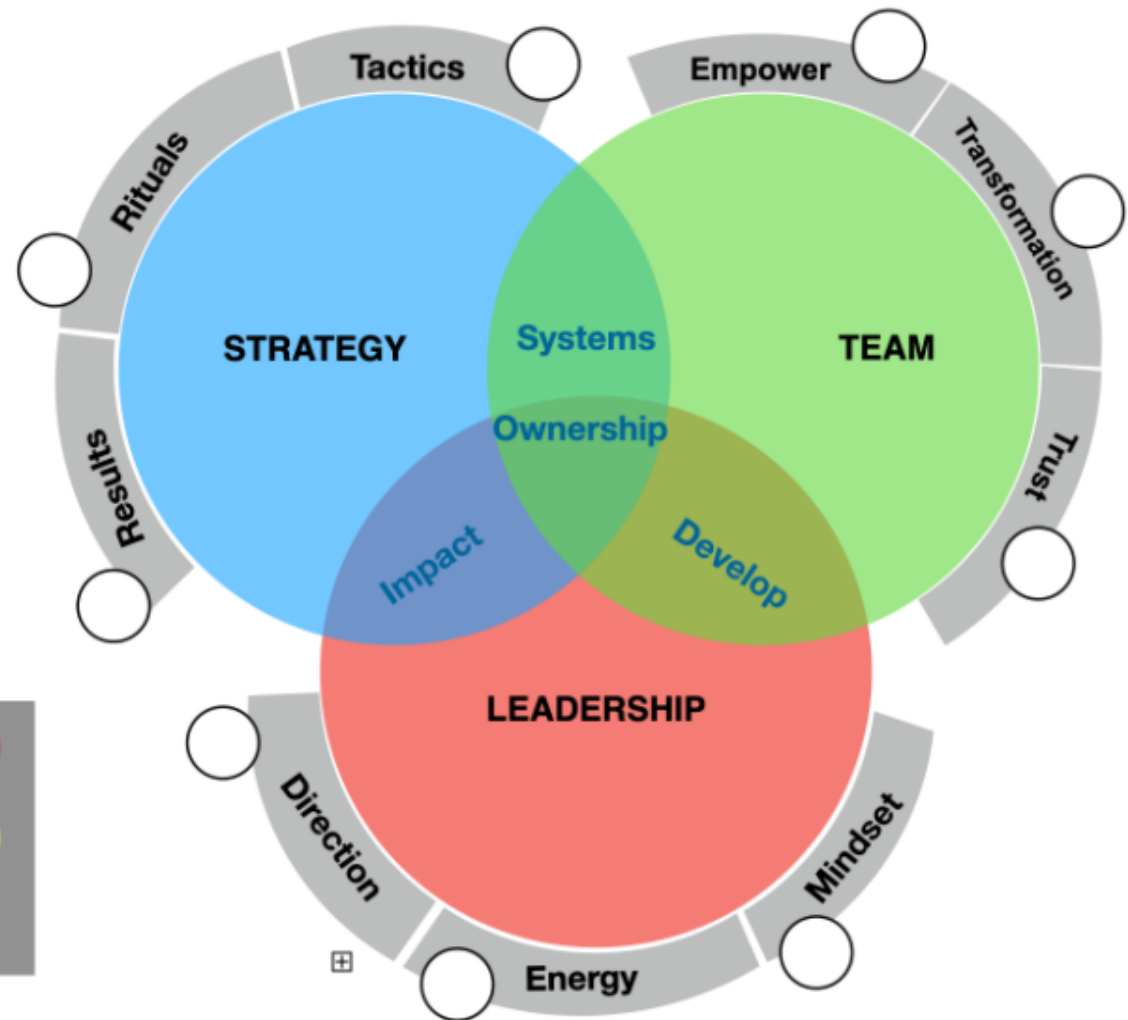
Rate your current team in each of the areas of the Ownership Model.

Green = Exceptional, things are going really well.

Yellow = Doing ok, but could be better.

Red = This is an area of concern.

**If you are the leader of your team, rate how you see yourself.



Who are you BEING?

Answer each of the questions as authentically as possible. You are the only person who will ever see these responses, therefore you owe it to yourself to reflect upon yourself as objectively as possible.

How much time do you spend FRUSTRATED?

5 All the Time	4 Frequently	3 Sometimes	2 Rarely	1 Never
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How much time do you spend FOCUSED?

5 All the Time	4 Frequently	3 Sometimes	2 Rarely	1 Never
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How much time do you spend being INTENTIONAL?

5 All the Time	4 Frequently	3 Sometimes	2 Rarely	1 Never
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How much time do you spend being REACTIVE?

5 All the Time	4 Frequently	3 Sometimes	2 Rarely	1 Never
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How much time do you spend being PROACTIVE?

5 All the Time	4 Frequently	3 Sometimes	2 Rarely	1 Never
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Who are you BEING?

How much time do you spend being EMPATHETIC?

5 All the Time	4 Frequently	3 Sometimes	2 Rarely	1 Never
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How much time do you spend MICRO-MANAGING?

5 All the Time	4 Frequently	3 Sometimes	2 Rarely	1 Never
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How much time do you spend ACTIVELY LISTENING?

5 All the Time	4 Frequently	3 Sometimes	2 Rarely	1 Never
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How much time do you spend TOLERATING something?

5 All the Time	4 Frequently	3 Sometimes	2 Rarely	1 Never
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How much time do you spend LEARNING about your team members?

5 All the Time	4 Frequently	3 Sometimes	2 Rarely	1 Never
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